# Why Invest in the Festival of Books?

# The Tucson Festival of Books helps make Tucson a better community

We are focused on providing Tucson youth a brighter tomorrow. An estimated twenty-five percent of Festival attendees are age 18 and under.

### **OUR FESTIVAL PROGRAMMING ELEVATES LITERACY & EDUCATION:**

- Extensive schools outreach in the weeks leading up to the Festival, including author visits, which encourage students and families from all walks of life to participate in the Festival
- Field trips which enable 1,000 students from Title I schools to attend the Festival (in 2016, Citi funded the bus scholarship program; 4,000 student participants in five years)
- Contests in which hundreds of young authors and artists learn about and hone their literary skills
- Over 48,000 free books given to children since 2009
- Science City the single-largest event in the state of Arizona promoting Science, Technology, Engineering, and Math (STEM) has something for
  everyone ... not just kids!

# WE SUPPORT YEAR-ROUND LITERACY PROGRAMS IN TUCSON:

- Funds raised beyond those needed to produce the Festival are given to local literacy programs
- In the first eight years of the Festival, over \$1.4M has been donated to literacy organizations in Southern Arizona
- Non-profit programs supported include Literacy Connects, Reading Seed and University of Arizona Literacy Outreach Programs
- Administrative costs average less than 5% annually

#### WE HAVE HAD A TREMENDOUS ECONOMIC IMPACT:

• Estimated \$3.5M - \$4.5M in economic impact to the Tucson community annually

# The Tucson Festival of Books has unprecedented reach

In eight years, the Tucson Festival of Books has experienced exponential growth. From a crowd of 50,000 in 2009 to crowds of over 135,000 in 2016, the Festival has become a destination event for best-selling authors, Southern Arizona residents and tourists from across the state and nation.

## **EXPOSURE AT THE FESTIVAL:**

- Over 135,000 attendees in 2016 (nearly 860,000 in eight years)
- 2,000+ volunteers (200 year-round; 1,800 event weekend; 700 volunteers in Science City)
- 400+ authors, many of whom travel to Tucson from throughout the United States
- 100 Southern Arizona-based authors
- 85 sponsors including local and regional businesses, foundations and individuals support Festival programming through cash and in-kind donations
- More than 275 exhibitors and food vendors purchase booth space; 50 sponsors exhibit during weekend

# SOCIAL MEDIA REACH (8% to 10% increase in most categories):

- Over 740,000 TucsonFestivalofBooks.org page views
- 150,000+ mobile app downloads (Android, Apple & Kindle platforms)
- Currently more than 20,000 electronic newsletter subscribers
- Over 12,000 Facebook friends www.facebook.com/tucsonfestivalofbooks
- 7,500 followers on Twitter www.twitter.com/tfob
- Countless references to the Festival in blog posts and website links







# Media Exposure

# Special Thanks to Dark Horse Media for coordinating media relationships in 2016.

# **TELEVISION COVERAGE:**

- Arizona Public Media
- Cox Communications
- CSPAN / BookTV
- KGUN/Scripps
- KMSB
- KOLD
- KVOA
- Telemundo
- Univision

### **PRINT PUBLICATIONS:**

- · Arizona Daily Star
- · Arizona Daily Wildcat
- Arizona Sci-Tech Festival
- Bear Essential News for Kids
- Green Valley News
- Madden Media
- The Nation
- University of Arizona Visitors Guide

### **ON-LINE PROMOTIONS:**

- Arizona Daily Star
- UA BookStores
- University of Arizona External Relations
- Visit Tucson

# **RADIO PROMOTIONS:**

Arizona Lotus

**KCMT** 

**KFMA** 

KLPX

Cumulus

KX7R

Good News Communications

KV0I

**KCEE** 

KGMS

KLOVE

• iHeartMedia (formerly Clear Channel)

**KMIY** 

KNST

KOHT

KRQQ

KXEW

**KYWD** 

NPR

KAMP Student Radio

KXCI

Scripps

**KMXZ** 

104.1 The Truth

163.3 The Groove

ESPN 1490









